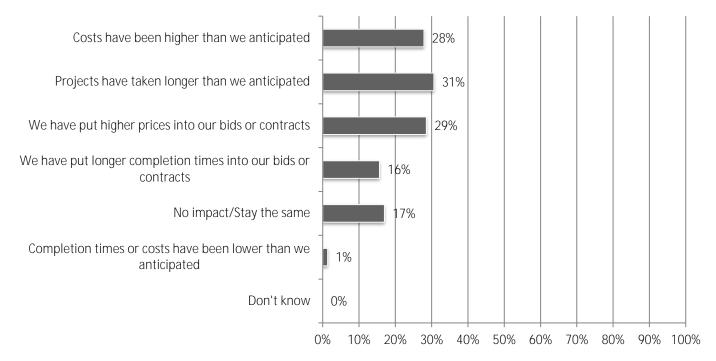
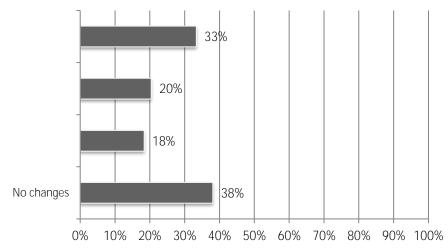
4. How would you describe your current situation in filling salaried and hourly craft positions?

7. If your firm is experiencing staffing challenges, how would you describe the impact on your projects? (mark all apply)

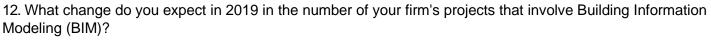


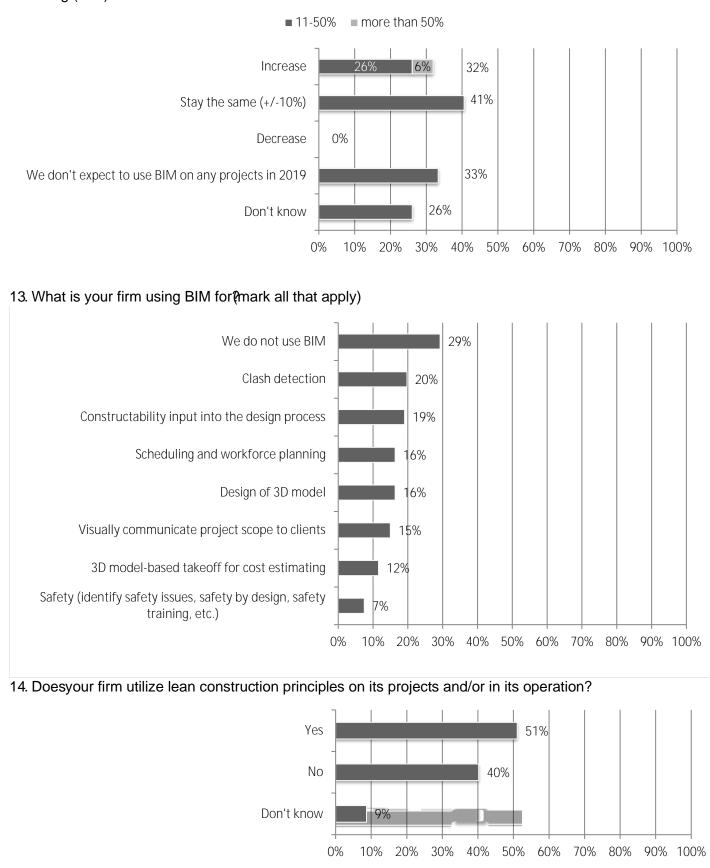
8. Has your firm adopted or increased use of the following to replace workers or skills? (mark alatigaty)



9. Comparedto 2018, how will your firm's 2019 investment in training and development change?

10. Which of the following issue is the biggest concerto you

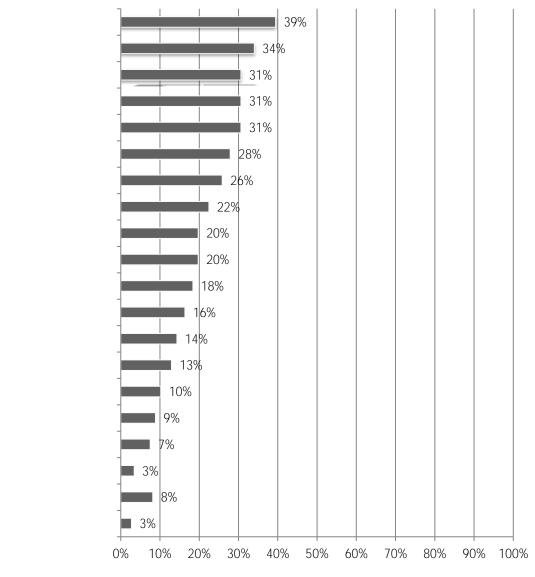




16. Does your firm use any of the following to collaborate with project partners far all that apply)

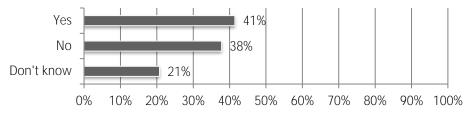
17. What business of IT functions does your firm outsource or plan to outsource to a technology provider



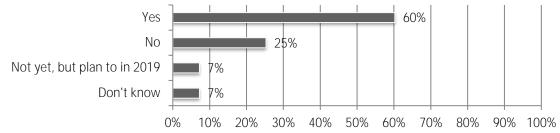


23. Which of the following cloud service models does your firm plan to userark all that apply)

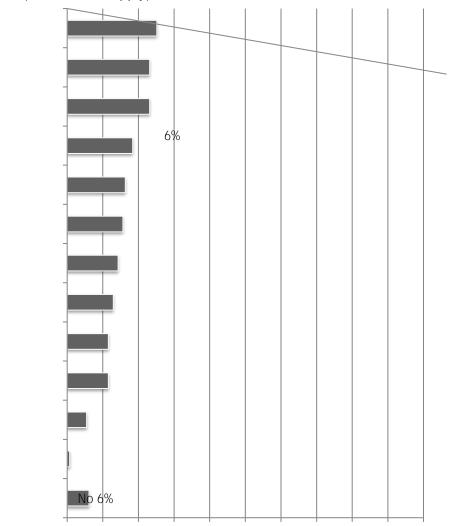
24. Does your firmcurrently have a mobile securitplan in place?



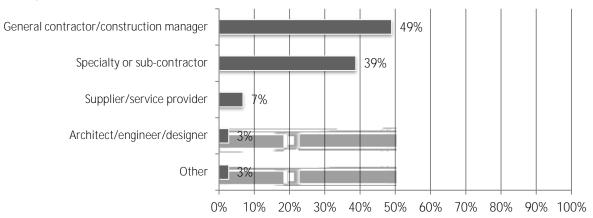
25. Dœsyour firm currently have a formal IT plan thas upport your business objectives?



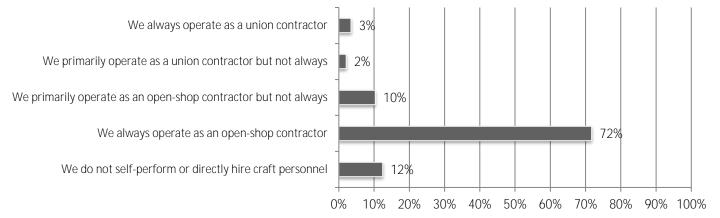
26. What are your firm's biggest IT challenges? (mark all that apply)



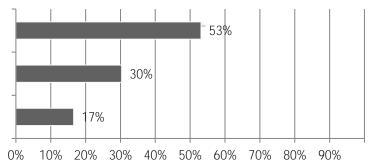
27. What best describes your firm:



28. When you selfperform construction work, do you operate as a union contractor or an opernop contractor?



29. Estimate the total dollar amount of work your firm performed in 2018



30. How many total employees does your firm employ at all of its locations?